

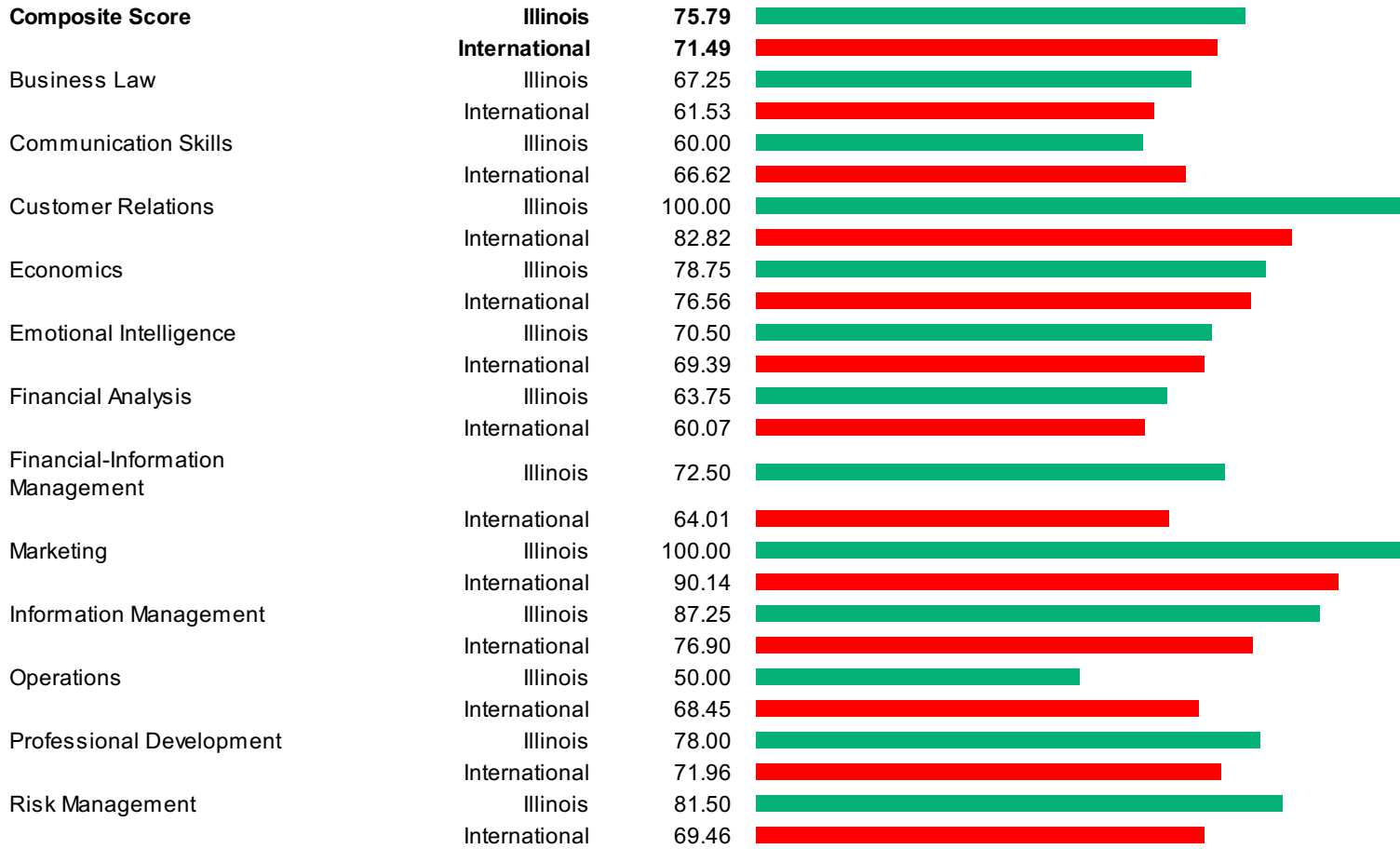
# Comprehensive Exam Score

## Illinois

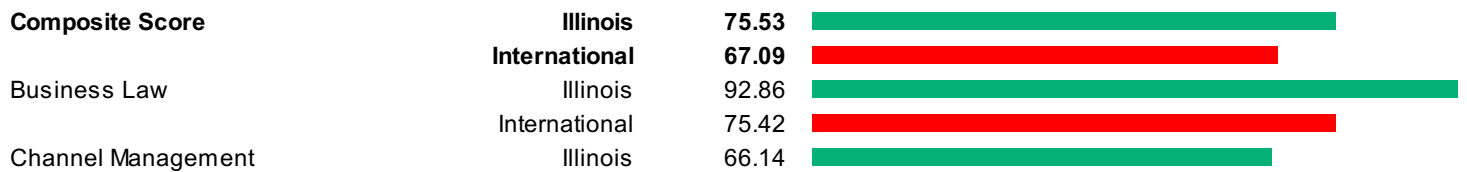
Region: IL

Tue Jul 25 2017 4:24 PM

### Accounting Applications Series



### Advertising Campaign Event



# Comprehensive Exam Score

## Illinois

Region: IL

Tue Jul 25 2017 4:24 PM

### Advertising Campaign Event, continued






































# Comprehensive Exam Score

Illinois

Region: IL

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## Apparel & Accessories Marketing Series

<b>Composite Score</b>	<b>Illinois</b>	<b>80.40</b>	
	<b>International</b>	<b>69.38</b>	
Business Law	Illinois	100.00	
	International	74.11	
Channel Management	Illinois	62.25	
	International	51.76	
Communication Skills	Illinois	90.00	
	International	80.24	
Customer Relations	Illinois	75.00	
	International	66.96	
Economics	Illinois	62.00	
	International	50.15	
Emotional Intelligence	Illinois	83.00	
	International	77.01	
Financial Analysis	Illinois	75.00	
	International	67.26	
Marketing-Information Management	Illinois	88.25	
	International	73.02	
Marketing	Illinois	100.00	
	International	70.83	
Market Planning	Illinois	87.50	
	International	82.14	
Information Management	Illinois	75.00	
	International	65.24	
Operations	Illinois	90.00	
	International	70.95	
Professional Development	Illinois	80.00	
	International	79.64	
Pricing	Illinois	75.00	
	International	74.55	
Product/Service Management	Illinois	76.25	
	International	68.52	
Promotion	Illinois	79.00	
	International	69.13	
Selling	Illinois	68.50	
	International	57.86	


































# Comprehensive Exam Score

## Illinois

Region: IL

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### Automotive Services Marketing Series

<b>Composite Score</b>	<b>Illinois</b>	<b>74.66</b>	
	<b>International</b>	<b>69.26</b>	
Business Law	Illinois	87.50	
	International	78.48	
Channel Management	Illinois	49.50	
	International	50.18	
Communication Skills	Illinois	85.00	
	International	75.39	
Customer Relations	Illinois	87.50	
	International	74.55	
Economics	Illinois	58.00	
	International	49.48	
Emotional Intelligence	Illinois	74.50	
	International	75.99	
Financial Analysis	Illinois	62.50	
	International	65.45	
Marketing-Information Management	Illinois	80.25	
	International	71.22	
Marketing	Illinois	100.00	
	International	75.15	
Market Planning	Illinois	93.75	
	International	81.97	
Information Management	Illinois	60.00	
	International	64.73	
Operations	Illinois	75.00	
	International	70.18	
Professional Development	Illinois	75.00	
	International	77.09	
Pricing	Illinois	68.75	
	International	75.45	
Product/Service Management	Illinois	74.50	
	International	68.10	
Promotion	Illinois	72.00	
	International	68.48	
Selling	Illinois	65.50	
	International	55.58	

# Comprehensive Exam Score

## Illinois

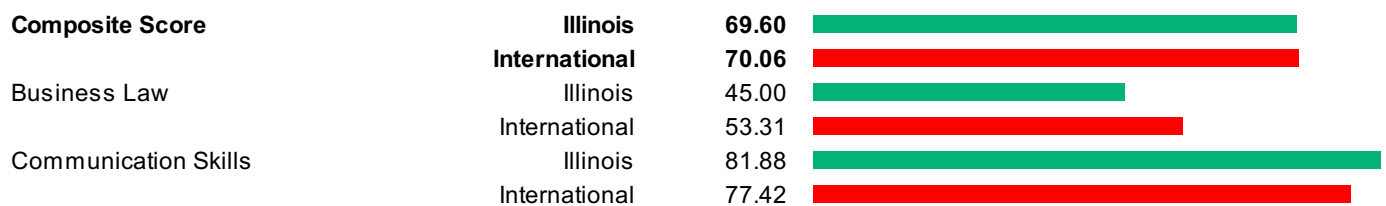
Region: IL

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### Business Finance Series



### Business Law and Ethics Team Decision Making



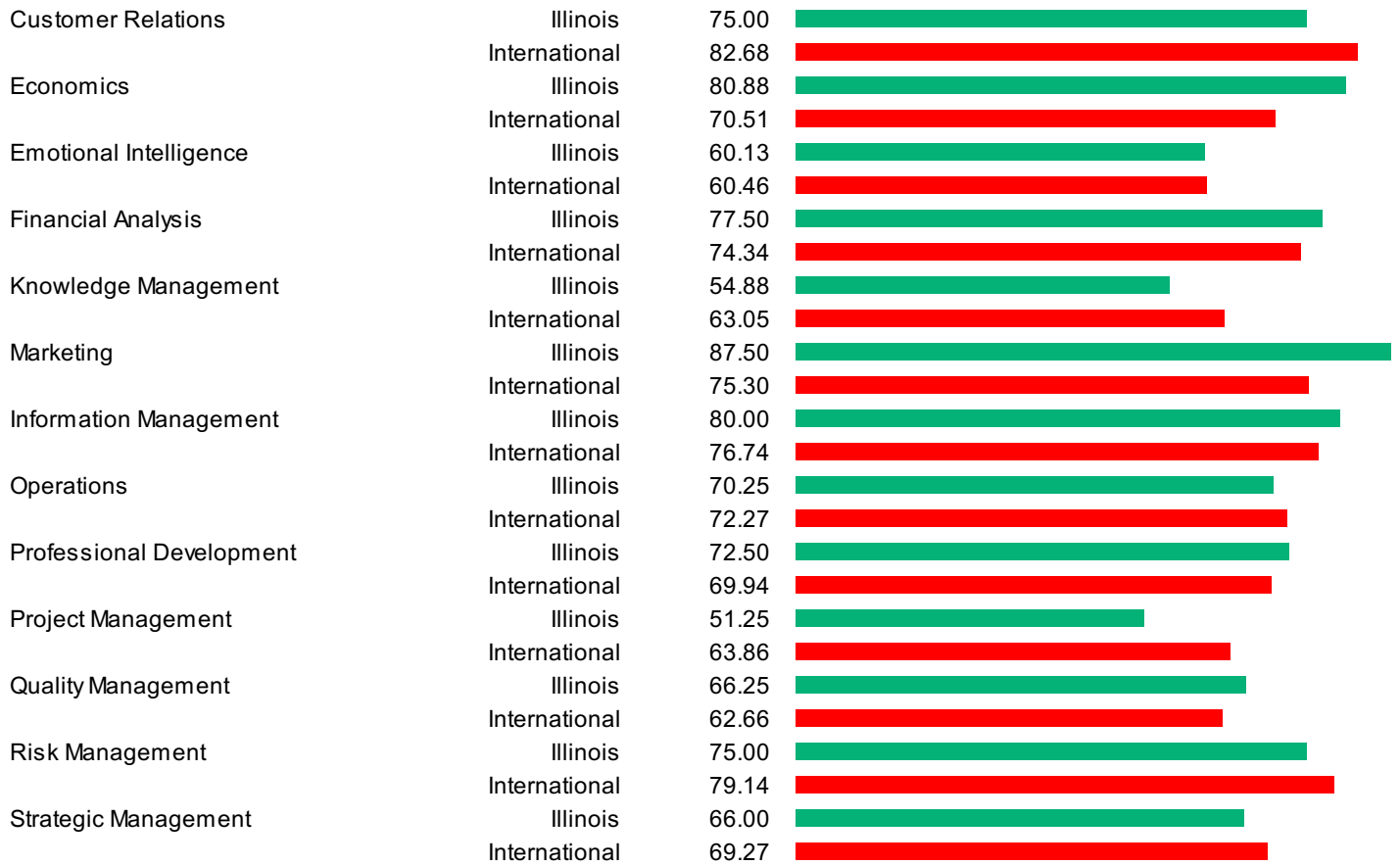
# Comprehensive Exam Score

## Illinois

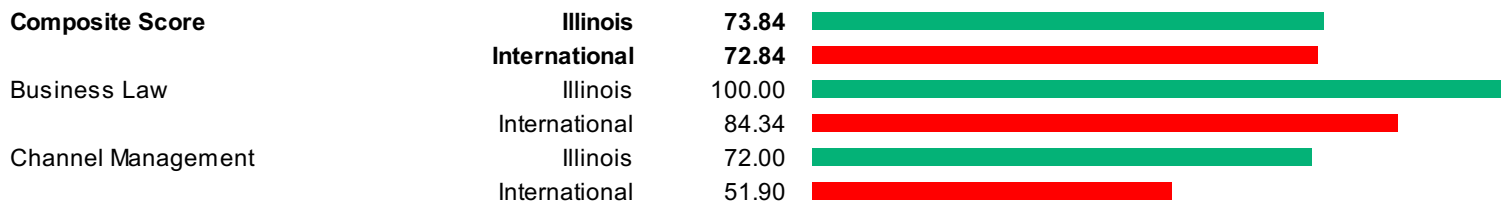
Region: IL

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### Business Law and Ethics Team Decision Making, continued



### Business Service Marketing Series



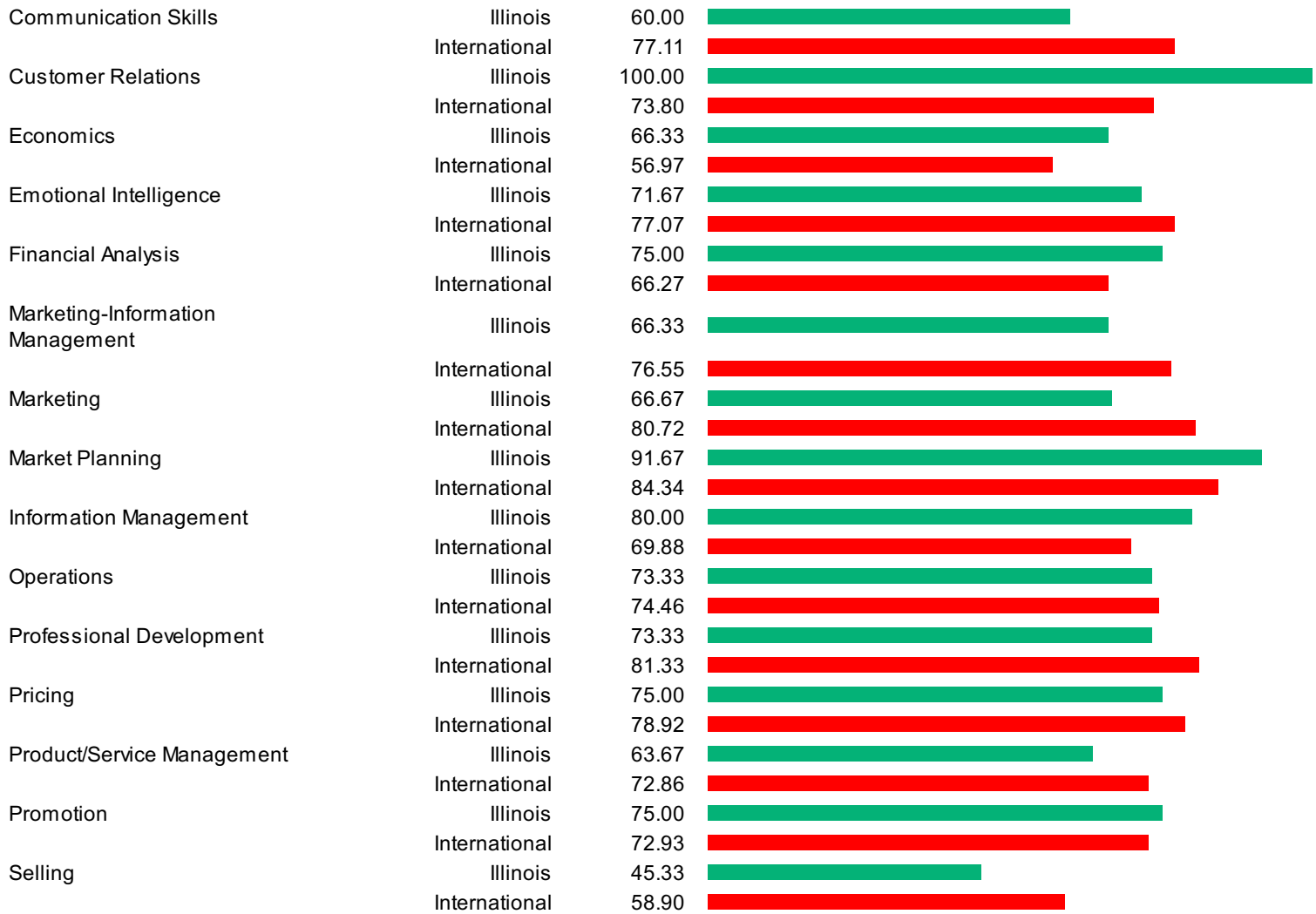
# Comprehensive Exam Score

## Illinois

Region: IL

Tue Jul 25 2017 4:24 PM

### Business Service Marketing Series, continued






# Comprehensive Exam Score

## Illinois

Region: IL

Tue Jul 25 2017 4:24 PM

### Buying and Merchandising Team Decision Making

Composite Score	Illinois	65.32	
	<b>International</b>	<b>67.03</b>	
Business Law	Illinois	75.00	
	International	70.98	
Channel Management	Illinois	24.50	
	International	45.64	
Communication Skills	Illinois	75.00	
	International	77.76	
Customer Relations	Illinois	50.00	
	International	68.53	
Economics	Illinois	70.50	
	International	50.39	
Emotional Intelligence	Illinois	70.25	
	International	76.70	
Financial Analysis	Illinois	75.00	
	International	63.07	
Marketing-Information Management	Illinois	72.50	
	International	70.89	
Marketing	Illinois	75.00	
	International	68.10	
Market Planning	Illinois	81.25	
	International	78.66	
Information Management	Illinois	55.00	
	International	59.25	
Operations	Illinois	60.00	
	International	69.25	
Professional Development	Illinois	65.00	
	International	77.93	
Pricing	Illinois	75.00	
	International	73.42	
Product/Service Management	Illinois	64.75	
	International	66.93	
Promotion	Illinois	72.00	
	International	67.77	
Selling	Illinois	49.75	
	International	54.29	







































# Comprehensive Exam Score

## Illinois

Region: IL

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### Fashion Merchandising Promotion Plan

<b>Composite Score</b>	<b>Illinois</b>	<b>75.61</b>	
	<b>International</b>	<b>64.87</b>	
Business Law	Illinois	100.00	
	International	68.06	
Channel Management	Illinois	73.00	
	International	48.72	
Communication Skills	Illinois	84.00	
	International	77.85	
Customer Relations	Illinois	70.00	
	International	60.42	
Economics	Illinois	62.80	
	International	46.45	
Emotional Intelligence	Illinois	79.60	
	International	75.20	
Financial Analysis	Illinois	70.00	
	International	61.63	
Marketing-Information Management	Illinois	76.40	
	International	67.81	
Marketing	Illinois	60.00	
	International	64.24	
Market Planning	Illinois	90.00	
	International	77.08	
Information Management	Illinois	68.00	
	International	59.24	
Operations	Illinois	68.00	
	International	66.46	
Professional Development	Illinois	84.00	
	International	76.94	
Pricing	Illinois	85.00	
	International	70.83	
Product/Service Management	Illinois	67.40	
	International	64.53	
Promotion	Illinois	77.40	
	International	65.54	
Selling	Illinois	69.80	
	International	51.83	

# Comprehensive Exam Score

## Illinois

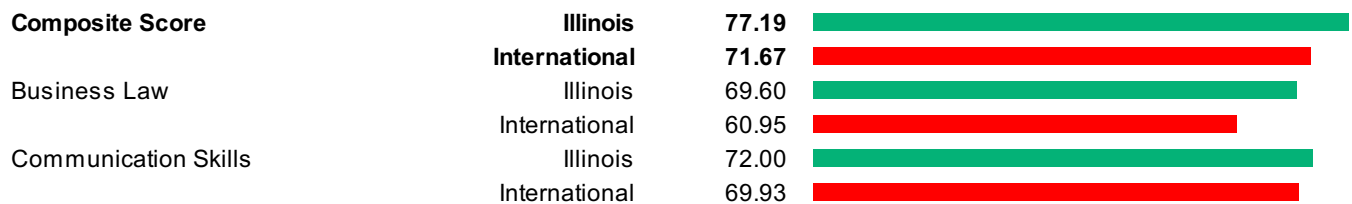
Region: IL

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### Financial Consulting



### Financial Services Team Decision Making



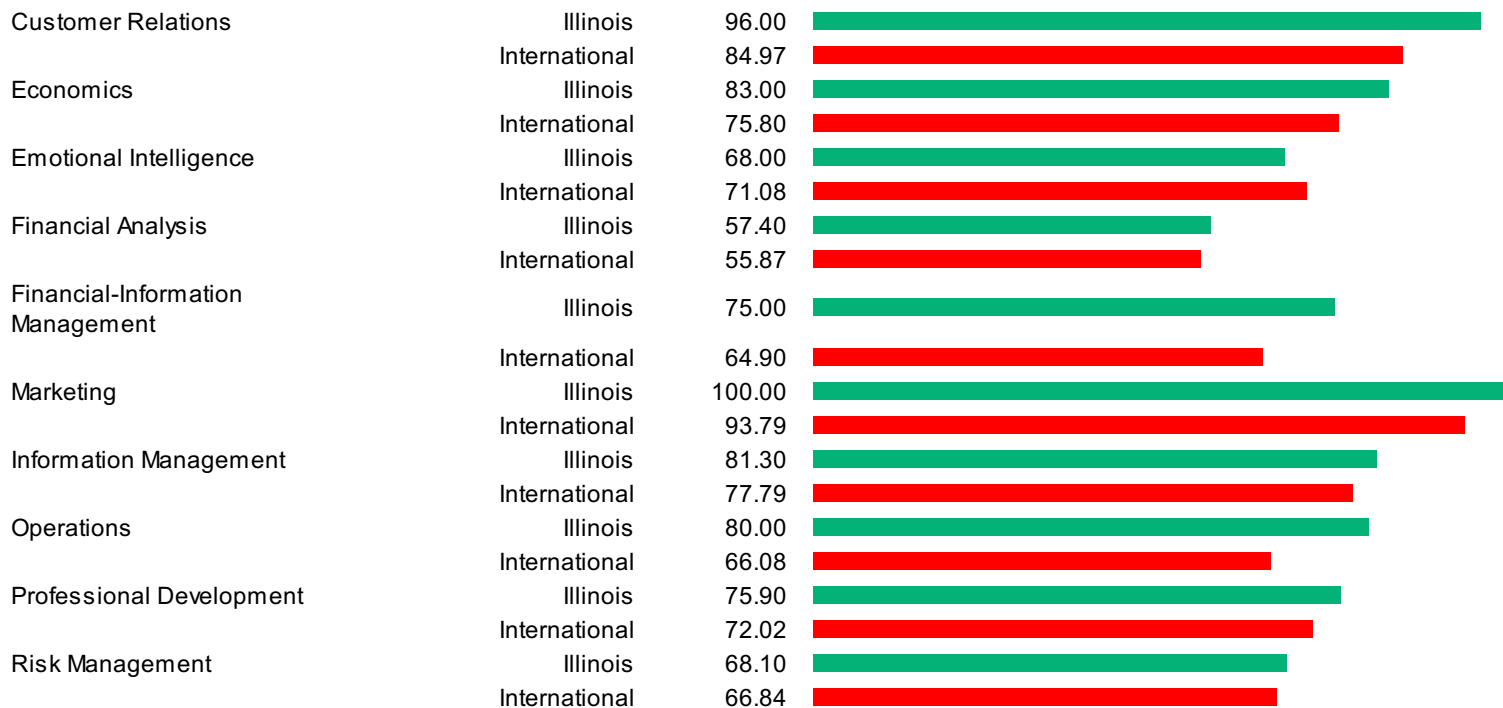
# Comprehensive Exam Score

## Illinois

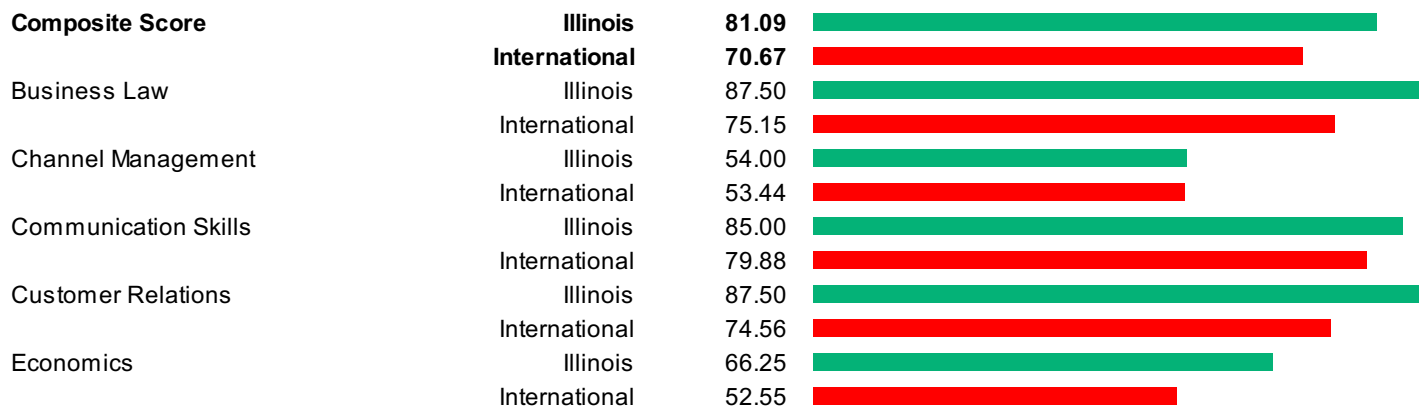
Region: IL

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### Financial Services Team Decision Making, continued



### Food Marketing Series



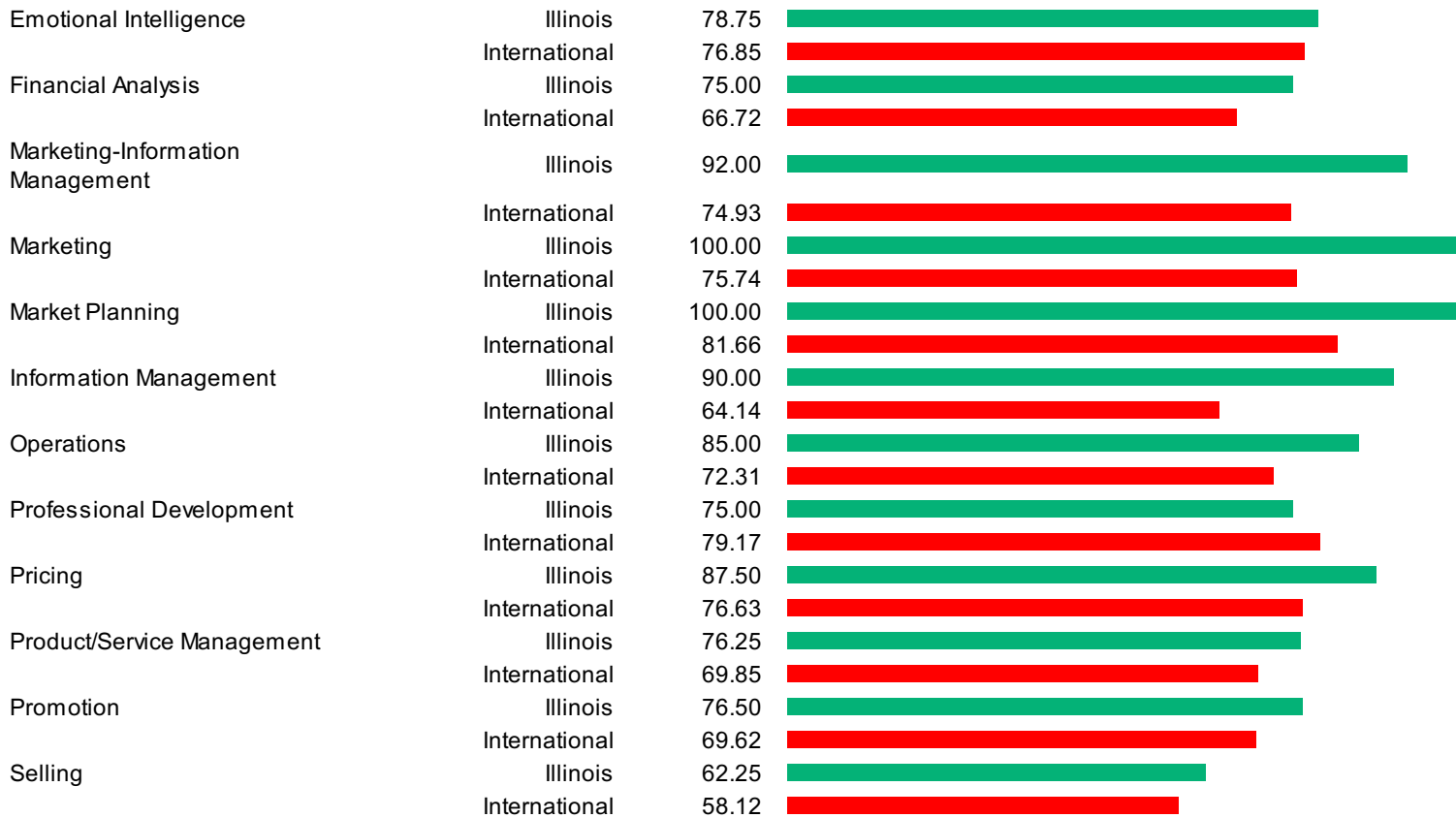
# Comprehensive Exam Score

## Illinois

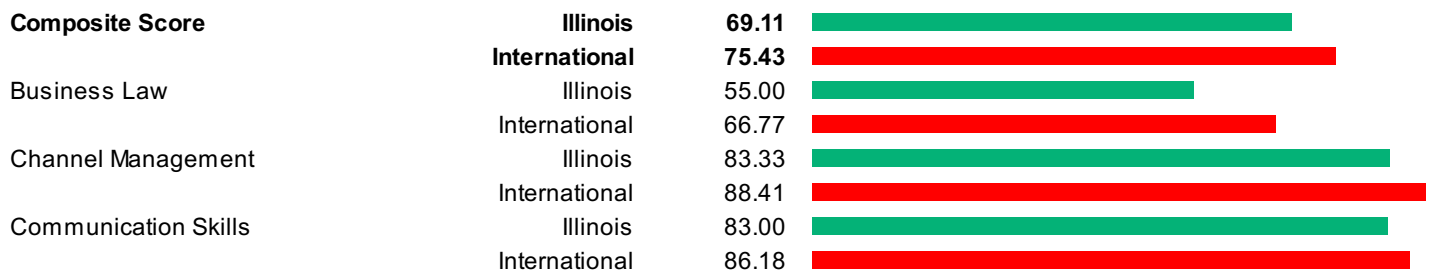
Region: IL

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### Food Marketing Series, continued



### Hospitality and Tourism Professional Selling



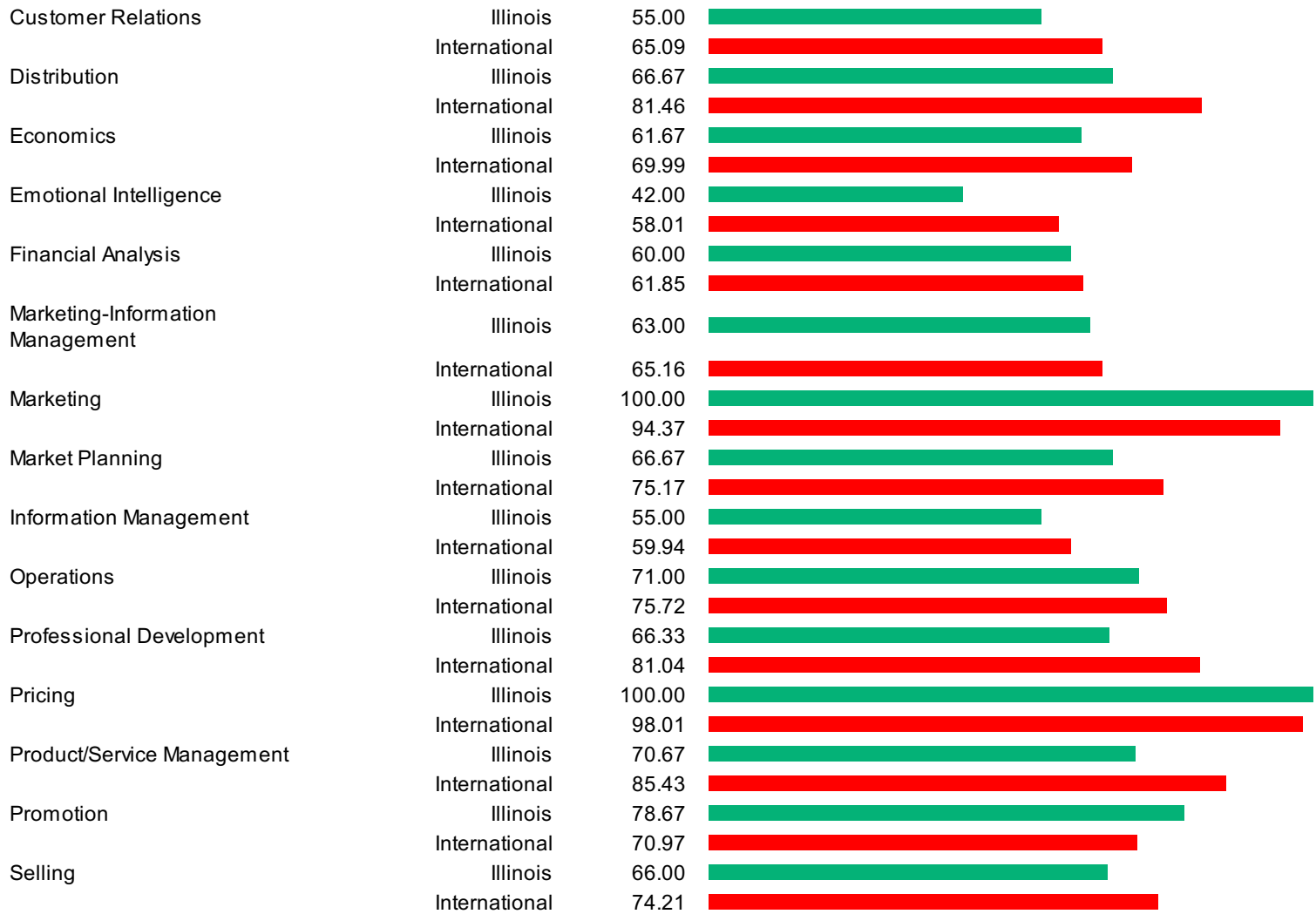
# Comprehensive Exam Score

## Illinois

Region: IL

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### Hospitality and Tourism Professional Selling, continued



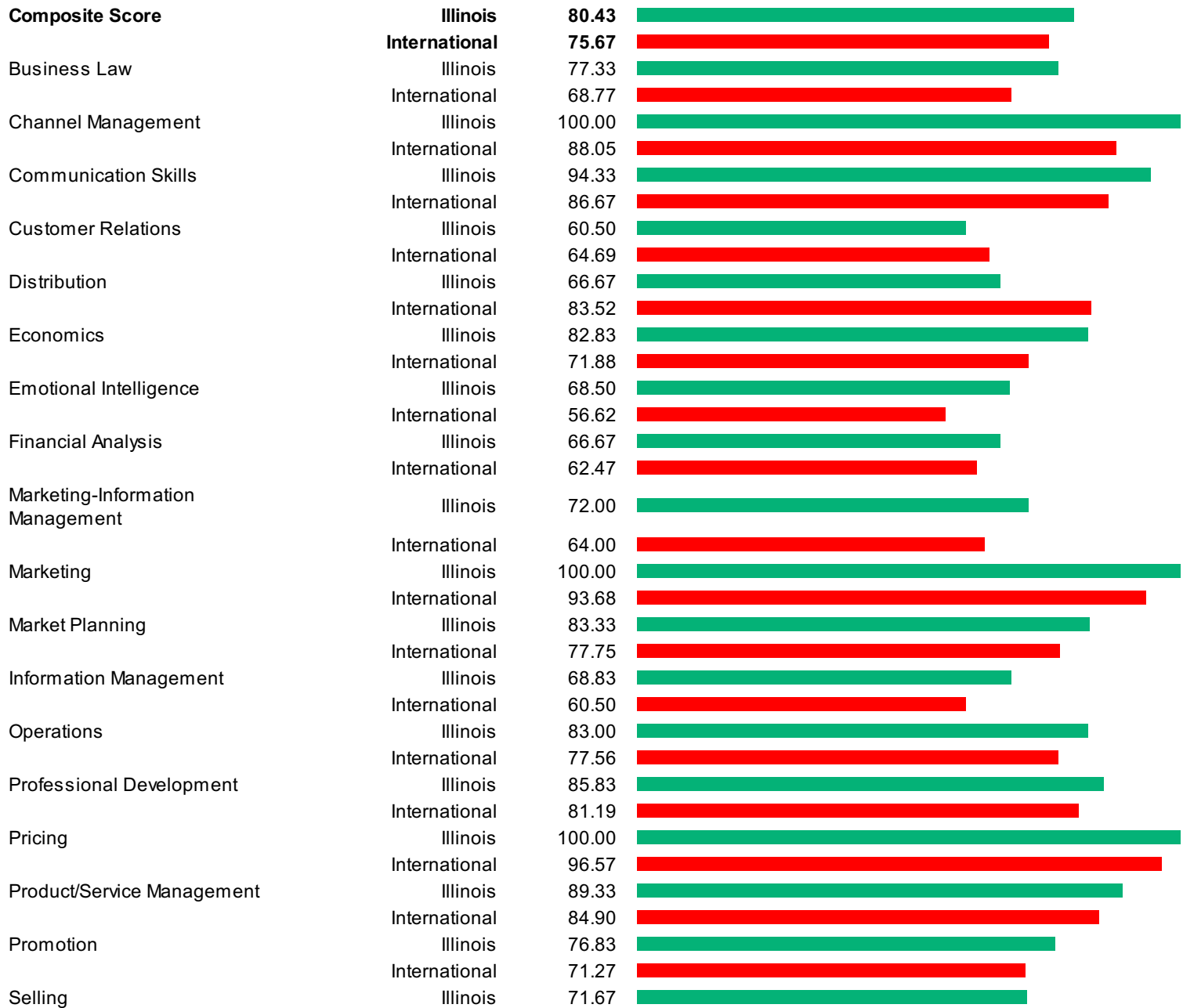
# Comprehensive Exam Score

## Illinois

Region: IL

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### Hospitality Services Team Decision Making



# Comprehensive Exam Score

Illinois

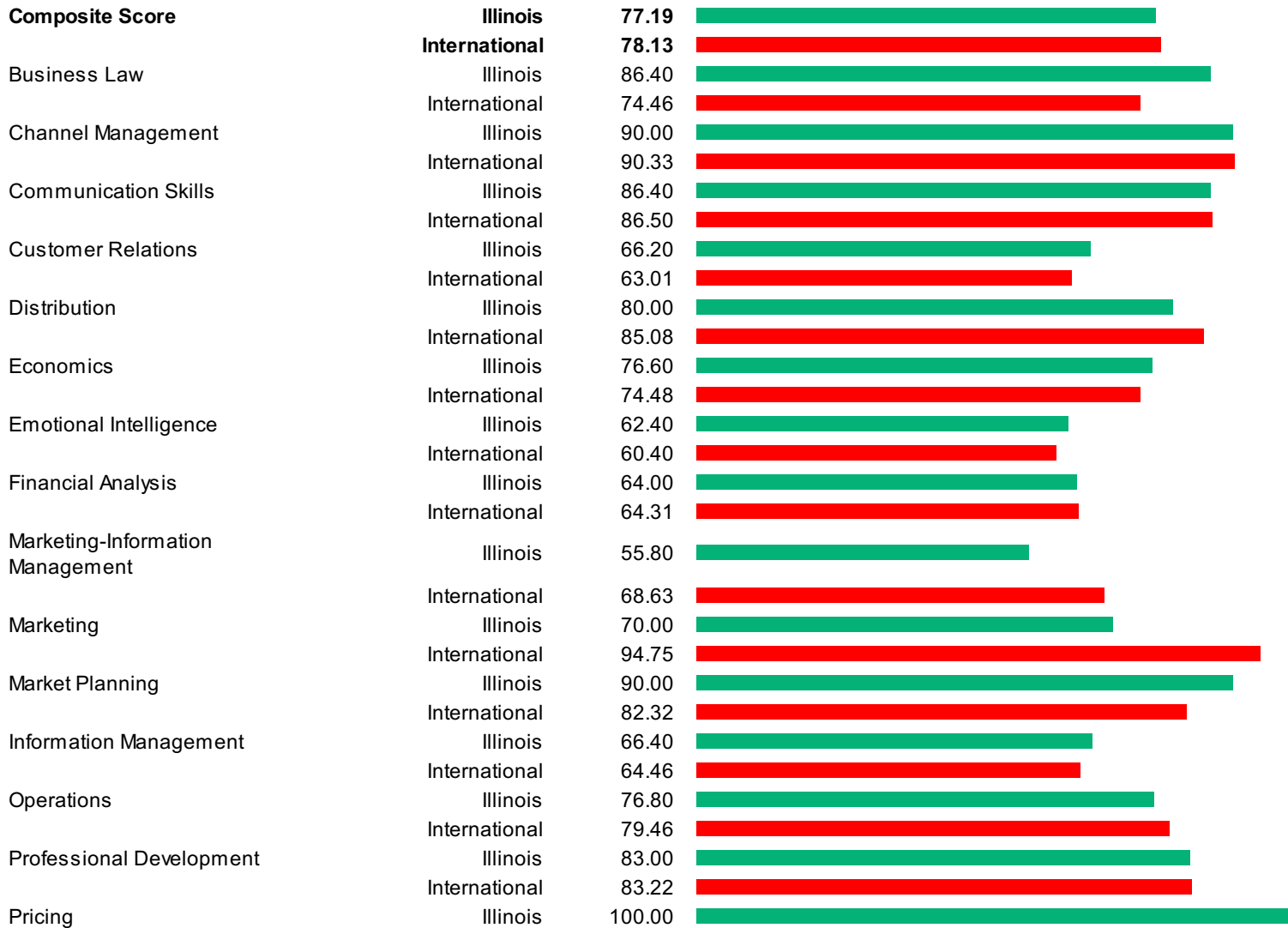
Region: IL

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## Hospitality Services Team Decision Making, continued

International 72.06 

## Hotel and Lodging Management Series



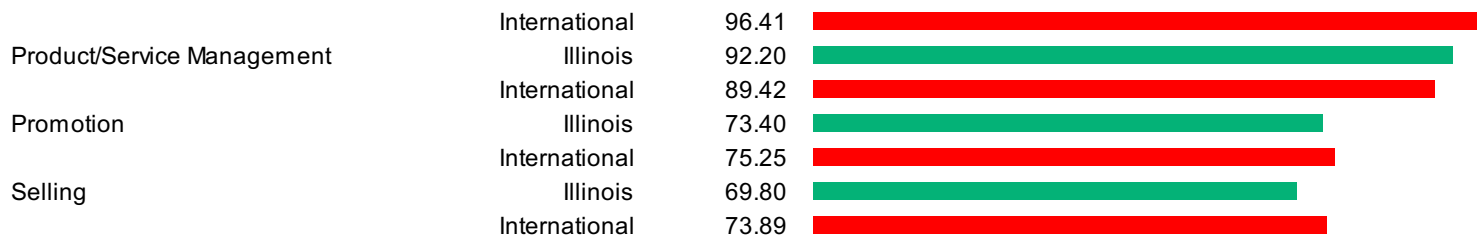
# Comprehensive Exam Score

## Illinois

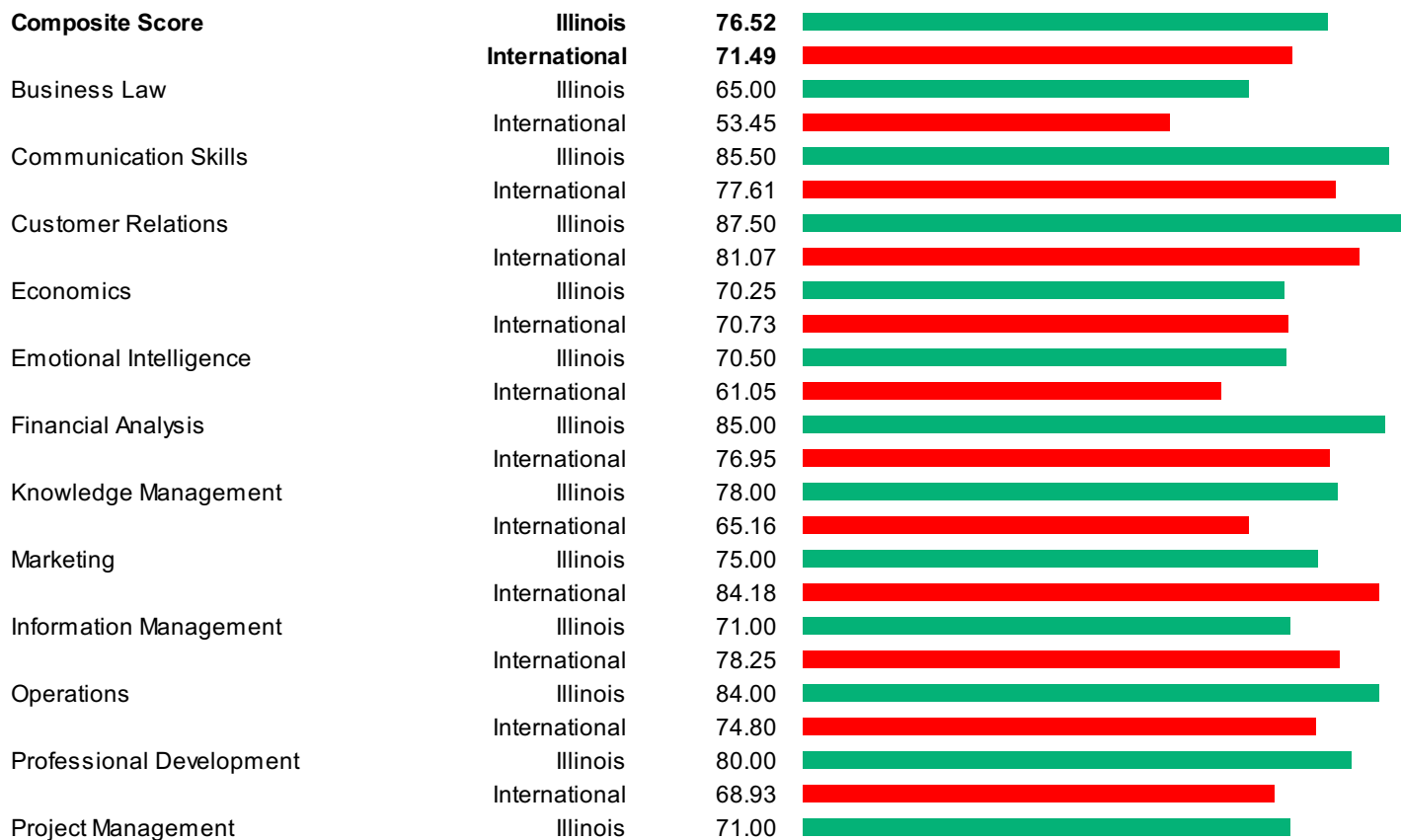
Region: IL

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### Hotel and Lodging Management Series, continued



### Human Resources Management Series





# Comprehensive Exam Score

## Illinois

Region: IL

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### Human Resources Management Series, continued

Quality Management	International	66.03	
	Illinois	74.75	
Risk Management	International	62.34	
	Illinois	81.25	
Strategic Management	International	81.78	
	Illinois	69.00	
	International	70.08	

### Marketing Communications Series

<b>Composite Score</b>	<b>Illinois</b>	<b>72.06</b>	
	<b>International</b>	<b>73.54</b>	
Business Law	Illinois	75.00	
	International	83.52	
Channel Management	Illinois	58.00	
	International	54.38	
Communication Skills	Illinois	85.00	
	International	79.78	
Customer Relations	Illinois	75.00	
	International	73.08	
Economics	Illinois	66.50	
	International	55.47	
Emotional Intelligence	Illinois	62.25	
	International	78.04	
Financial Analysis	Illinois	68.75	
	International	69.23	
Marketing-Information Management	Illinois	78.25	
	International	77.06	
Marketing	Illinois	75.00	
	International	81.32	
Market Planning	Illinois	81.25	
	International	83.93	
Information Management	Illinois	65.00	
	International	71.32	
Operations	Illinois	70.00	

# Comprehensive Exam Score

## Illinois

Region: IL

Tue Jul 25 2017 4:24 PM

### Marketing Communications Series, continued

Professional Development	International	76.59	
	Illinois	70.00	
Pricing	International	82.75	
	Illinois	81.25	
Product/Service Management	International	76.92	
	Illinois	76.50	
Promotion	International	73.86	
	Illinois	72.00	
Selling	International	73.05	
	Illinois	65.25	
	International	59.83	

### Marketing Management Team Decision Making

<b>Composite Score</b>	<b>Illinois</b>	<b>70.51</b>	
	<b>International</b>	<b>68.52</b>	
Business Law	Illinois	87.50	
	International	74.27	
Channel Management	Illinois	49.75	
	International	47.27	
Communication Skills	Illinois	90.00	
	International	77.91	
Customer Relations	Illinois	100.00	
	International	70.78	
Economics	Illinois	60.13	
	International	49.43	
Emotional Intelligence	Illinois	72.50	
	International	76.66	
Financial Analysis	Illinois	53.13	
	International	64.03	
Marketing-Information Management	Illinois	72.50	
	International	74.03	
Marketing	Illinois	75.00	
	International	69.48	
Market Planning	Illinois	81.25	

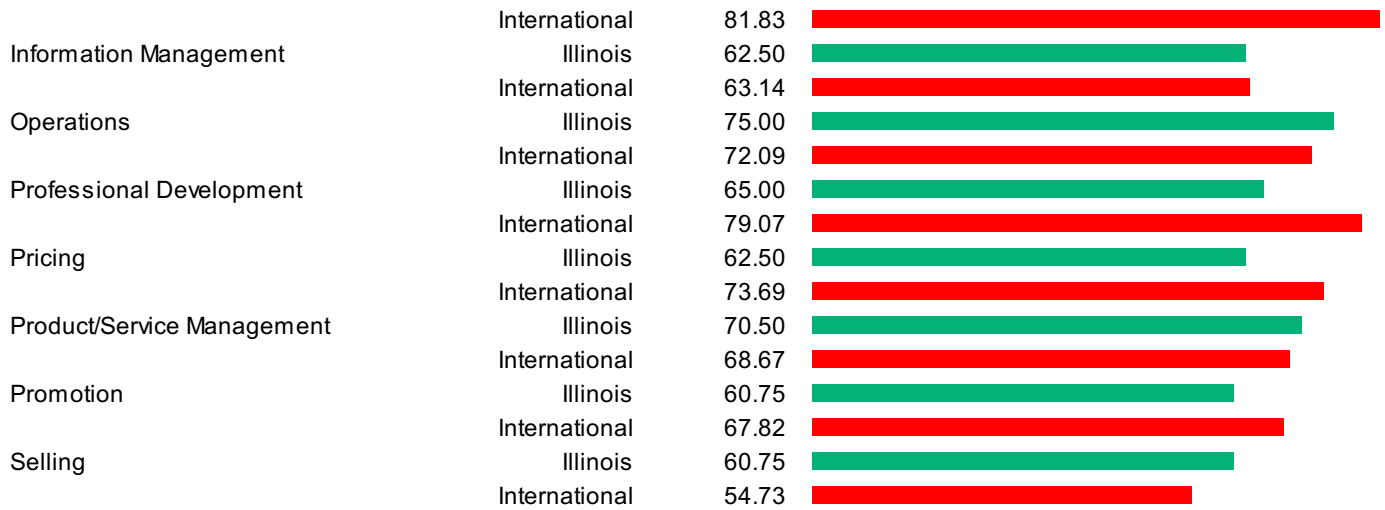
# Comprehensive Exam Score

## Illinois

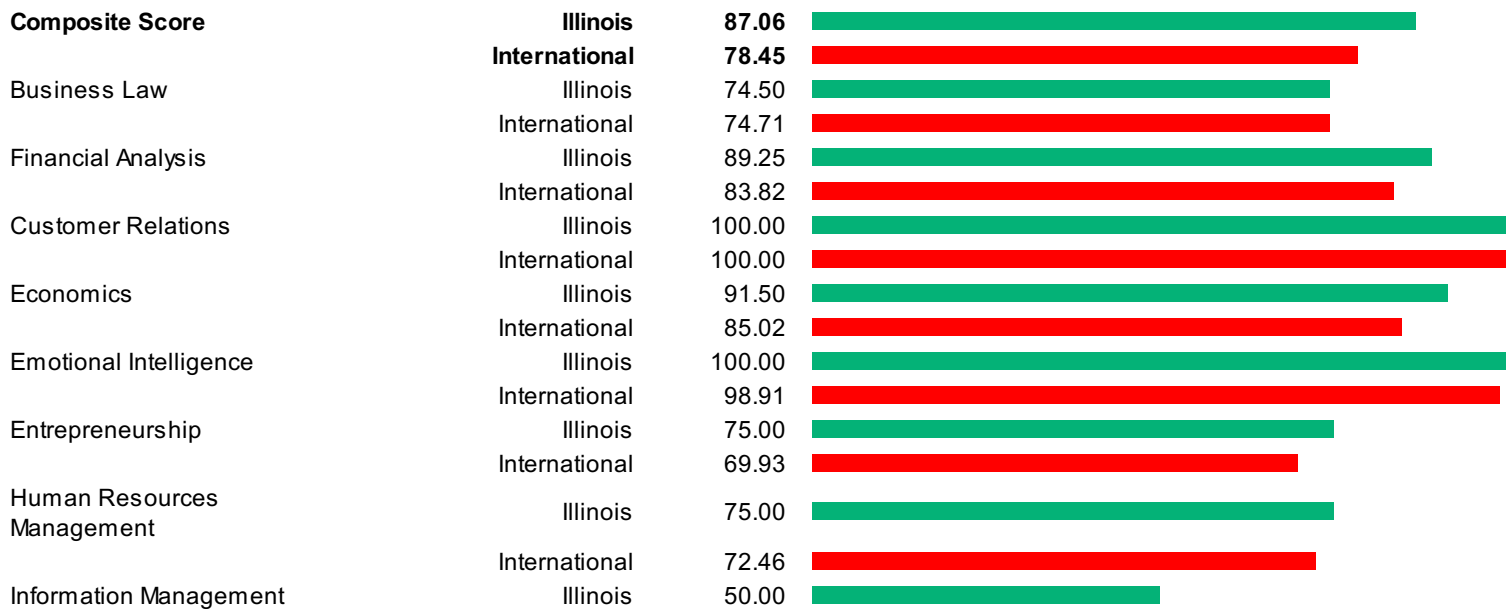
Region: IL

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### Marketing Management Team Decision Making, continued



### Personal Financial Literacy












# Comprehensive Exam Score

## Illinois







Region: IL

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### Personal Financial Literacy, continued

Operations	International	44.20	
	Illinois	100.00	
Professional Development	International	81.84	
	Illinois	89.50	
Product/Service Management	International	82.71	
	Illinois	100.00	
Strategic Management	International	87.68	
	Illinois	100.00	
	International	60.14	

### Principles of Business Management and Administration

<b>Composite Score</b>	<b>Illinois</b>	<b>83.98</b>	
	<b>International</b>	<b>83.53</b>	
Business Law	Illinois	87.50	
	International	82.25	
Communication Skills	Illinois	93.25	
	International	91.33	
Customer Relations	Illinois	80.00	
	International	88.99	
Economics	Illinois	76.25	
	International	78.74	
Emotional Intelligence	Illinois	94.75	
	International	90.47	
Entrepreneurship	Illinois	75.00	
	International	76.92	
Financial Analysis	Illinois	88.00	
	International	80.41	
Human Resources Management	Illinois	100.00	
	International	97.63	
Marketing	Illinois	62.50	
	International	84.02	
Information Management	Illinois	85.00	
	International	81.82	
Operations	Illinois	87.00	






# Comprehensive Exam Score

## Illinois




























Region: IL

Tue Jul 25 2017 4:24 PM

### Principles of Business Management and Administration, continued

Professional Development	International	82.30	
	Illinois	87.50	
Strategic Management	International	88.82	
	Illinois	75.00	
	International	62.13	

### Principles of Finance

<b>Composite Score</b>	<b>Illinois</b>	<b>85.35</b>	
	<b>International</b>	<b>81.85</b>	
Business Law	Illinois	81.25	
	International	80.76	
Communication Skills	Illinois	91.25	
	International	90.37	
Customer Relations	Illinois	95.00	
	International	87.11	
Economics	Illinois	85.25	
	International	79.07	
Emotional Intelligence	Illinois	91.50	
	International	88.45	
Entrepreneurship	Illinois	100.00	
	International	70.39	
Financial Analysis	Illinois	90.25	
	International	81.12	
Human Resources Management	Illinois	100.00	
	International	98.68	
Marketing	Illinois	75.00	
	International	83.22	
Information Management	Illinois	76.75	
	International	78.97	
Operations	Illinois	80.75	
	International	78.10	
Professional Development	Illinois	92.50	
	International	87.24	
Strategic Management	Illinois	50.00	

# Comprehensive Exam Score

Illinois

























Region: IL

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## Principles of Finance, continued

International 60.53 

## Principles of Hospitality and Tourism

<b>Composite Score</b>	Illinois	<b>73.87</b>	
	<b>International</b>	<b>80.26</b>	
Business Law	Illinois	87.50	
	International	79.07	
Communication Skills	Illinois	81.00	
	International	89.25	
Customer Relations	Illinois	60.00	
	International	88.14	
Economics	Illinois	79.75	
	International	75.07	
Emotional Intelligence	Illinois	78.00	
	International	88.10	
Entrepreneurship	Illinois	50.00	
	International	70.35	
Financial Analysis	Illinois	72.00	
	International	76.74	
Human Resources Management	Illinois	100.00	
	International	92.44	
Marketing	Illinois	87.50	
	International	86.05	
Information Management	Illinois	76.75	
	International	77.38	
Operations	Illinois	70.25	
	International	77.34	
Professional Development	Illinois	67.50	
	International	85.29	
Strategic Management	Illinois	50.00	
	International	58.14	

# Comprehensive Exam Score

## Illinois

Region: IL

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### Principles of Marketing

<b>Composite Score</b>	<b>Illinois</b>	<b>87.52</b>	
	<b>International</b>	<b>82.48</b>	
Business Law	Illinois	93.75	
	International	80.49	
Communication Skills	Illinois	93.50	
	International	90.61	
Customer Relations	Illinois	95.00	
	International	88.44	
Economics	Illinois	88.50	
	International	78.32	
Emotional Intelligence	Illinois	96.50	
	International	90.13	
Entrepreneurship	Illinois	100.00	
	International	79.19	
Financial Analysis	Illinois	83.25	
	International	79.10	
Human Resources Management	Illinois	100.00	
	International	93.64	
Marketing	Illinois	100.00	
	International	87.57	
Information Management	Illinois	89.25	
	International	79.64	
Operations	Illinois	83.00	
	International	78.35	
Professional Development	Illinois	90.00	
	International	85.49	
Strategic Management	Illinois	25.00	
	International	61.27	

### Professional Selling Event

<b>Composite Score</b>	<b>Illinois</b>	<b>63.55</b>	
	<b>International</b>	<b>69.55</b>	
Business Law	Illinois	66.67	
	International	75.68	

# Comprehensive Exam Score

## Illinois

Region: IL

Tue Jul 25 2017 4:24 PM

### Professional Selling Event, continued




































# Comprehensive Exam Score

## Illinois

Region: IL

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### Quick Serve Restaurant Management Series

<b>Composite Score</b>	<b>Illinois</b>	<b>71.67</b>	
	<b>International</b>	<b>75.00</b>	
Business Law	Illinois	57.75	
	International	68.91	
Channel Management	Illinois	87.50	
	International	90.83	
Communication Skills	Illinois	91.50	
	International	85.68	
Customer Relations	Illinois	57.75	
	International	63.00	
Distribution	Illinois	75.00	
	International	85.00	
Economics	Illinois	78.00	
	International	70.15	
Emotional Intelligence	Illinois	64.00	
	International	58.18	
Financial Analysis	Illinois	75.00	
	International	60.89	
Marketing-Information Management	Illinois	65.50	
	International	65.47	
Marketing	Illinois	87.50	
	International	94.72	
Market Planning	Illinois	25.00	
	International	73.61	
Information Management	Illinois	62.25	
	International	59.48	
Operations	Illinois	74.50	
	International	77.96	
Professional Development	Illinois	83.00	
	International	79.60	
Pricing	Illinois	87.50	
	International	92.50	
Product/Service Management	Illinois	81.00	
	International	83.26	
Promotion	Illinois	66.75	
	International	69.04	
Selling	Illinois	70.50	

# Comprehensive Exam Score

## Illinois

Region: IL

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### Quick Serve Restaurant Management Series, continued

International 71.72 

### Restaurant and Food Service Management Series

<b>Composite Score</b>	<b>Illinois</b>	<b>65.81</b>	
	<b>International</b>	<b>76.70</b>	
Business Law	Illinois	49.75	
	International	75.35	
Channel Management	Illinois	62.50	
	International	89.18	
Communication Skills	Illinois	83.25	
	International	87.29	
Customer Relations	Illinois	41.25	
	International	63.01	
Distribution	Illinois	75.00	
	International	81.29	
Economics	Illinois	49.50	
	International	72.88	
Emotional Intelligence	Illinois	64.00	
	International	59.85	
Financial Analysis	Illinois	55.00	
	International	62.81	
Marketing-Information Management	Illinois	60.75	
	International	67.19	
Marketing	Illinois	87.50	
	International	93.86	
Market Planning	Illinois	62.50	
	International	78.36	
Information Management	Illinois	62.25	
	International	62.08	
Operations	Illinois	74.75	
	International	79.98	
Professional Development	Illinois	70.50	
	International	82.47	
Pricing	Illinois	87.50	

# Comprehensive Exam Score

## Illinois

Region: IL

Tue Jul 25 2017 4:24 PM

### Restaurant and Food Service Management Series, continued

Product/Service Management	International	95.91	
	Illinois	68.50	
Promotion	International	85.01	
	Illinois	63.75	
Selling	International	71.39	
	Illinois	66.25	
	International	72.70	

### Retail Merchandising Series

<b>Composite Score</b>	<b>Illinois</b>	<b>75.01</b>	
	<b>International</b>	<b>69.33</b>	
Business Law	Illinois	75.00	
	International	73.35	
Channel Management	Illinois	50.00	
	International	49.31	
Communication Skills	Illinois	75.00	
	International	77.58	
Customer Relations	Illinois	75.00	
	International	69.51	
Economics	Illinois	62.00	
	International	49.25	
Emotional Intelligence	Illinois	87.25	
	International	79.14	
Financial Analysis	Illinois	81.25	
	International	66.62	
Marketing-Information Management	Illinois	76.50	
	International	73.48	
Marketing	Illinois	100.00	
	International	68.13	
Market Planning	Illinois	87.50	
	International	84.20	
Information Management	Illinois	75.00	
	International	64.29	
Operations	Illinois	80.00	

# Comprehensive Exam Score

## Illinois

Region: IL

Tue Jul 25 2017 4:24 PM

### Retail Merchandising Series, continued

	International	71.32	
Professional Development	Illinois	80.00	
	International	81.32	
Pricing	Illinois	75.00	
	International	74.31	
Product/Service Management	Illinois	72.75	
	International	71.55	
Promotion	Illinois	76.50	
	International	68.99	
Selling	Illinois	46.50	
	International	56.20	

### Sports and Entertainment Marketing Series

<b>Composite Score</b>	<b>Illinois</b>	<b>75.90</b>	
	<b>International</b>	<b>68.77</b>	
Business Law	Illinois	100.00	
	International	77.91	
Channel Management	Illinois	58.00	
	International	49.93	
Communication Skills	Illinois	65.00	
	International	73.72	
Customer Relations	Illinois	75.00	
	International	68.02	
Economics	Illinois	62.00	
	International	51.67	
Emotional Intelligence	Illinois	78.75	
	International	75.89	
Financial Analysis	Illinois	62.50	
	International	64.39	
Marketing-Information Management	Illinois	76.25	
	International	72.71	
Marketing	Illinois	100.00	
	International	72.67	
Market Planning	Illinois	81.25	

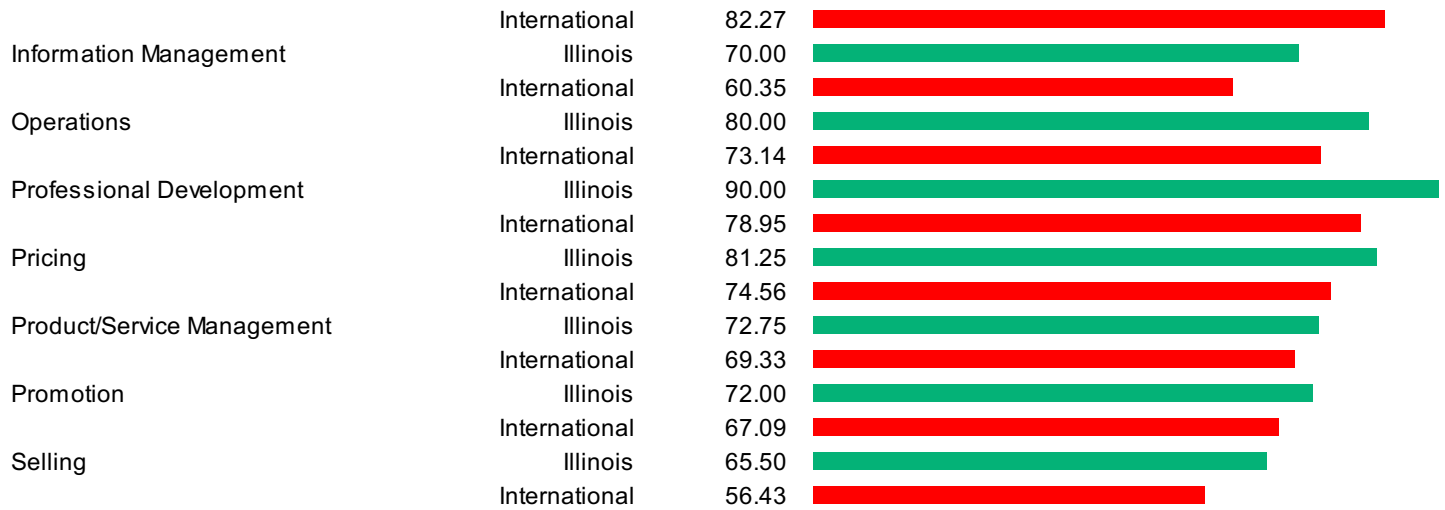
# Comprehensive Exam Score

## Illinois

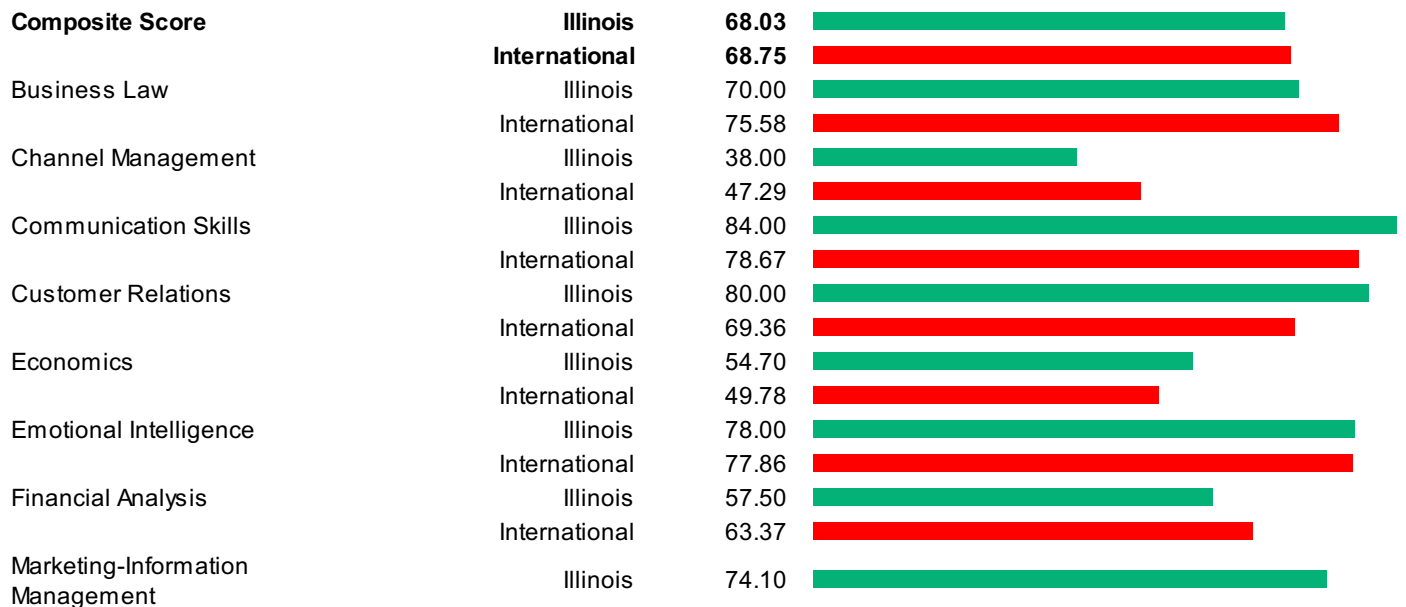
Region: IL

Tue Jul 25 2017 4:24 PM

### Sports and Entertainment Marketing Series, continued



### Sports and Entertainment Marketing Team Decision Making



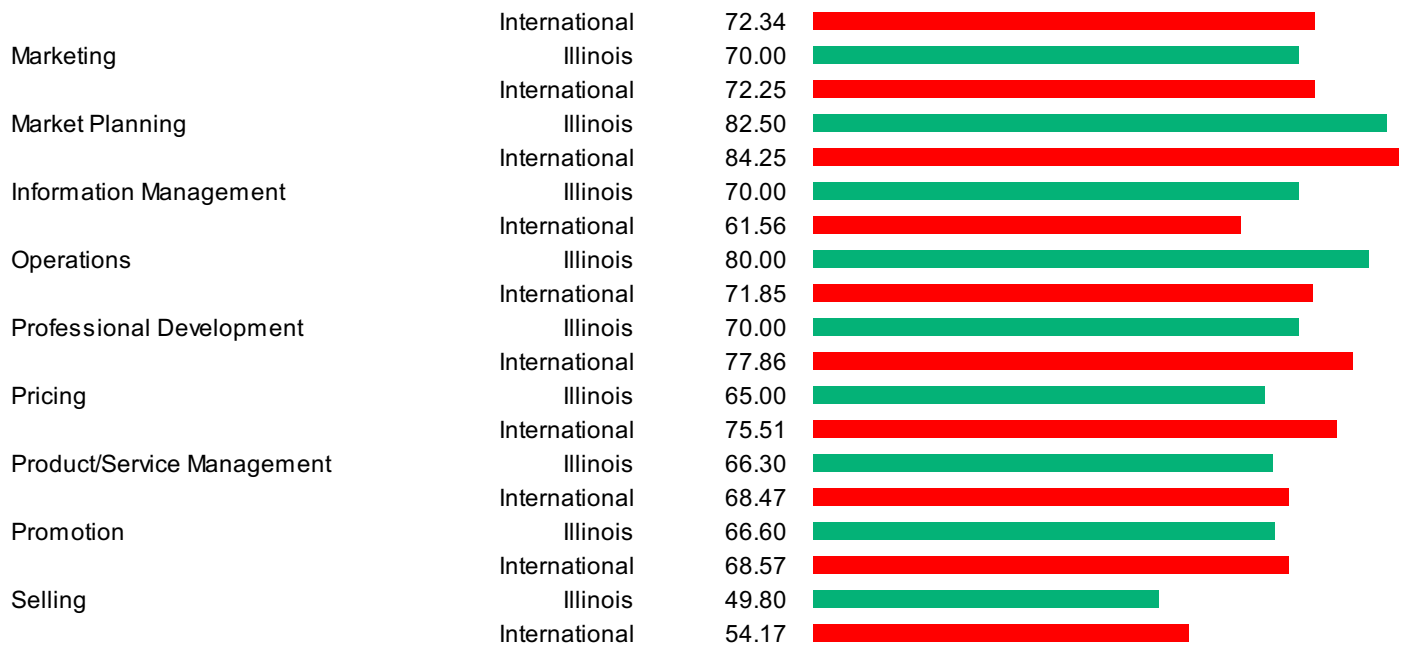
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## Illinois

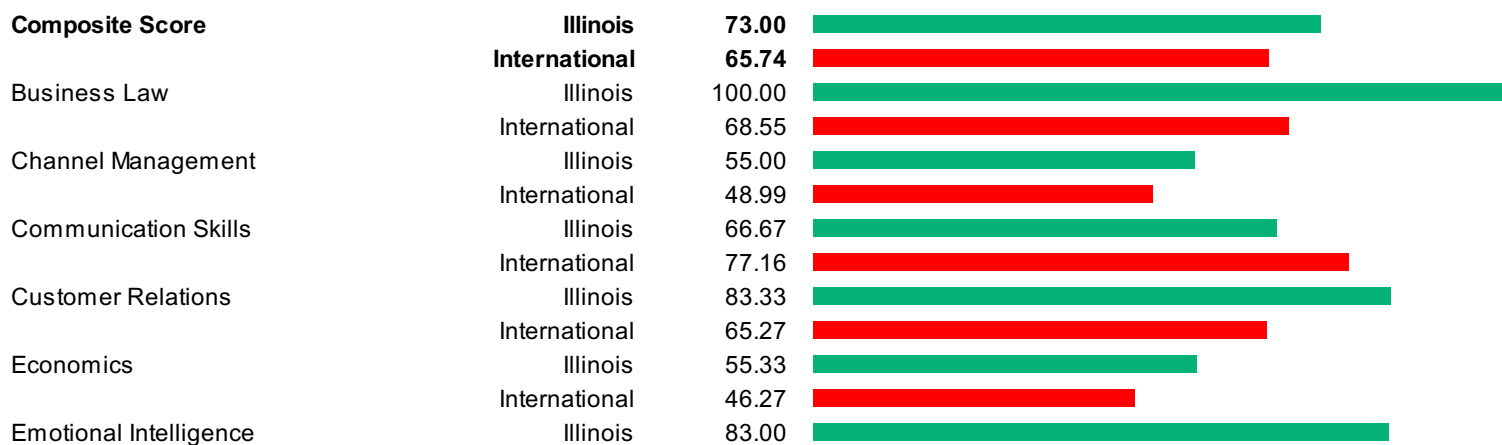
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### Sports and Entertainment Marketing Team Decision Making, continued



### Sports and Entertainment Promotion Plan



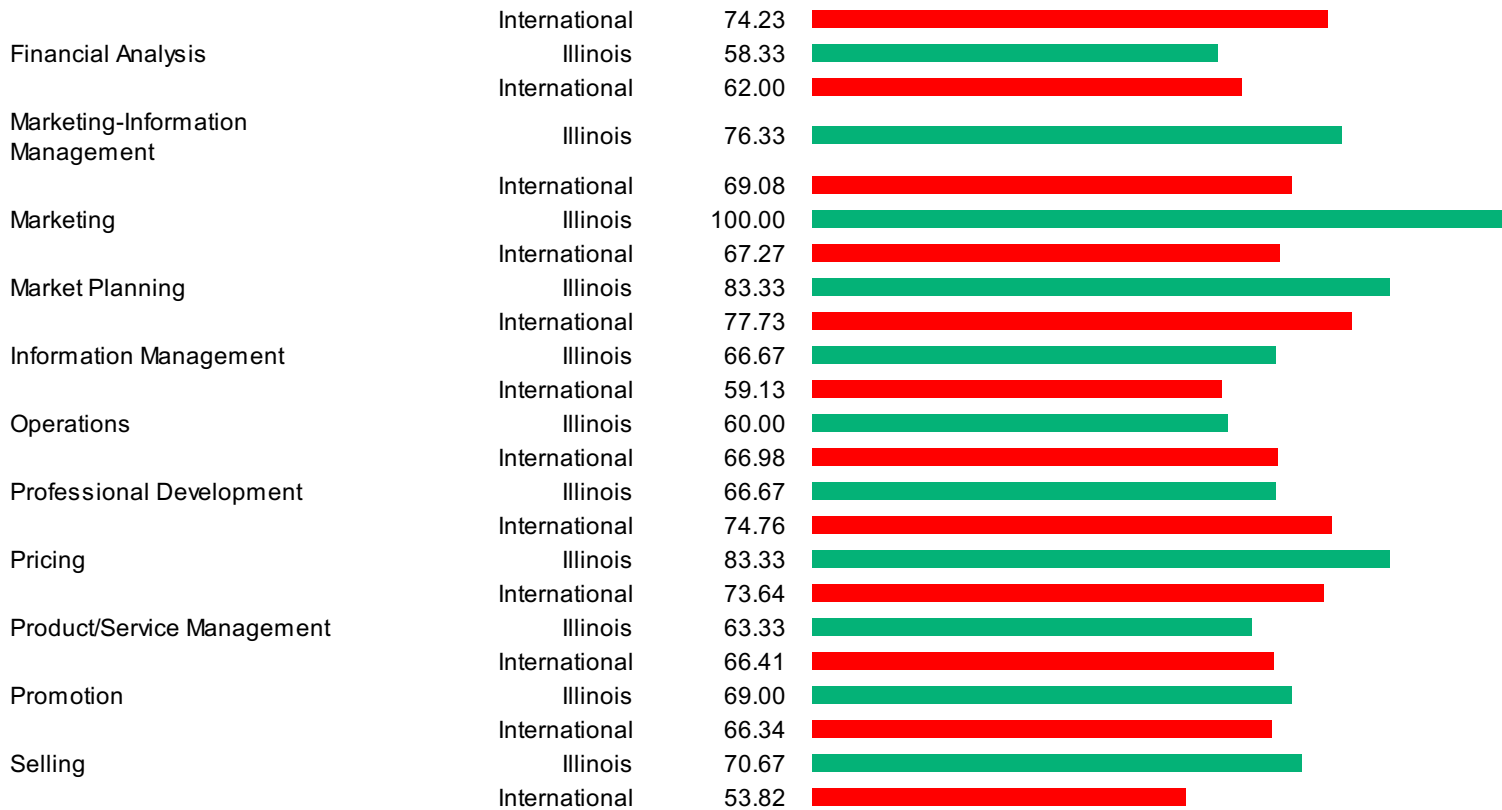
# Comprehensive Exam Score

## Illinois

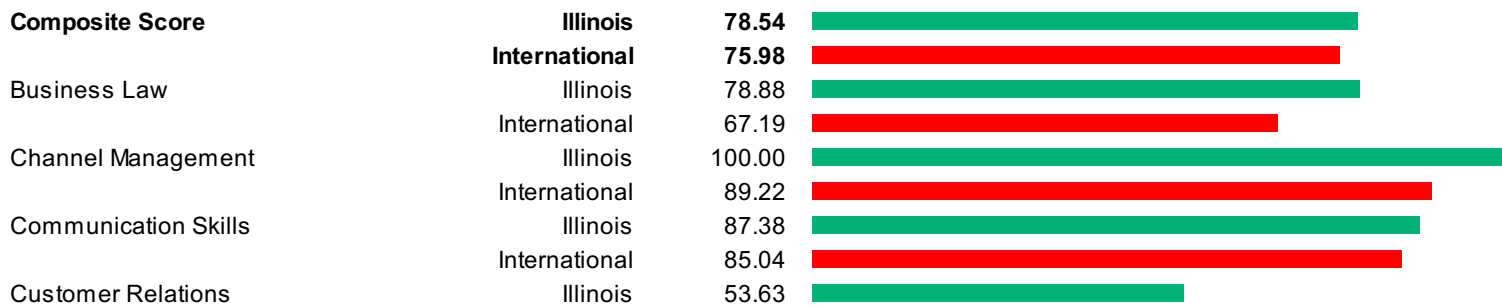
Region: IL

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### Sports and Entertainment Promotion Plan, continued



### Travel and Tourism Team Decision Making



# Comprehensive Exam Score

## Illinois

Region: IL

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### Travel and Tourism Team Decision Making, continued

